

Overview of financial results of major life insurance companies as of March 31, 2019

I. Profit

- Premium and other income increased from the previous year, mainly due to an increase in whole life insurance denominated in foreign currency, under the near-zero interest rate environment in Japan.
- While net capital losses decreased due to the rise of hedging cost of dollar-yen, net income increased from the previous year, mainly due to an increase of core business profits. The increase in core business profits is mainly due to an increase in income gains on investments, which was caused mainly by the accumulation of foreign bonds.

(Unit: 100 million yen)

| | Fiscal year ended Mar. 31, 2017 | Fiscal year ended Mar. 31, 2018 | Fiscal year ended Mar. 31, 2019 | Compared with previous year |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--------------------------------------|
| Premium and other income | 312,326 | 296,636 | 307,500 | 10,863 |
| Core business profits | 33,282 | 35,560 | 37,072 | 1,512 |
| Net capital gains/(losses) | (2,491) | (1,243) | (4,630) | (3,386) |
| Non-recurring income/(losses) | (4,763) | (6,566) | (4,101) | 2,464 |
| Net extraordinary profits/(losses) | (5,412) | (5,856) | (4,661) | 1,195 |
| Net income | 13,947 | 15,053 | 16,319 | 1,266 |

II. Soundness

- The solvency margin ratio increased by 31.2 points from the previous year, mainly due to financing through subordinated loans or the issuance of subordinated notes by some insurance companies.

(Unit: %,100 million yen)

| | Fiscal year ended Mar. 31, 2017 | Fiscal year ended Mar. 31, 2018 | Fiscal year ended Mar. 31, 2019 | Compared with previous year |
|-----------------------|---------------------------------------|---------------------------------------|---------------------------------------|--------------------------------------|
| Solvency margin ratio | 957.4 | 959.4 | 990.6 | 31.2Pt |
| Total net assets | 217,101 | 229,244 | 236,958 | 7,714 |

* Figures represent the total of 19 life insurance companies (Nippon, Dai-ichi, Meiji Yasuda, Sumitomo, Taiyo, Daido, Fukoku, Taiju, Asahi, Sony, Gibraltar, AXA, Aflac, MetLife, Tokio Marine & Nichido, Dai-ichi Frontier, Mitsui Sumitomo Primary, Prudential and Japan Post).

Financial Statements of Major Life Insurance Companies*1; March 31, 2019

(Provisional translation)

I. <Non-Consolidated>

1. Profit

| Company*3 | Core business profits | Compared with the previous year | Premium and other income | Compared with the previous year | Provision/reversal of policy reserves for guaranteed minimum benefits | Compared with the previous year | Net capital gains/(losses) | Compared with the previous year | Net income*4 | |
|--------------|-----------------------|---------------------------------|--------------------------|---------------------------------|---|---------------------------------|----------------------------|---------------------------------|----------------|---------------------------------|
| | | | | | | | | | | Compared with the previous year |
| Total | 37,072 | 1,512 | 307,500 | 10,863 | (167) | (80) | (4,630) | (3,386) | 16,319 | 1,266 |
| Japan Post*5 | 3,771 | (90) | 39,599 | (2,765) | 0 | 0 | (837) | (646) | 1,209 2,327 | 166 106 |
| Nippon | 6,782 | 99 | 47,751 | 2,867 | 0 | 0 | (537) | (268) | 2,593 | 170 |
| Meiji Yasuda | 5,896 | 429 | 27,708 | 514 | (41) | (17) | (1,651) | (314) | 2,225 | (176) |
| Dai-ichi | 4,791 | 501 | 23,149 | (70) | 0 | (1) | (202) | (392) | 1,729 2,604 | 29 (45) |
| Sumitomo | 3,770 | 245 | 24,053 | (1,032) | 1 | (56) | (988) | (525) | 606 | (48) |

2. Soundness

(Unit: 100 million yen)*2

| Total assets | Compared with the previous year | Total net assets | Compared with the previous year | Unrealized gains/(losses) on "Available-for-Sale Securities" | | Solvency margin ratio | Compared with the previous year |
|--------------|---------------------------------|------------------|---------------------------------|--|---------------------------------|-----------------------|---------------------------------|
| | | | | | Compared with the previous year | | |
| 3,649,487 | 55,844 | 236,958 | 7,714 | 178,820 | 3,791 | 990.6% | 31.2Pt |
| 739,045 | (29,279) | 21,325 | 1,329 | 6,334 | 750 | 1188.0% | 57.5Pt |
| 680,847 | 16,120 | 65,819 | 186 | 67,469 | 65 | 933.3% | 15.4Pt |
| 392,608 | 6,964 | 40,315 | (728) | 34,006 | (1,575) | 983.3% | 45.4Pt |
| 359,471 | (3,920) | 28,852 | (29) | 30,709 | (32) | 970.8% | 89.0Pt |
| 327,304 | 11,935 | 17,821 | 1,183 | 12,842 | 2,270 | 930.1% | 56.5Pt |

(Source: Financial reports, etc.)

Reference: Changes in the results of major life insurance companies

| | Core business profits | Premium and other income | Provision/Reversal of policy reserves for guaranteed minimum benefits | Net capital gains/(losses) | Net income | Total assets | Total net assets | Unrealized gains/(losses) on "Available-for-Sale Securities" | Solvency margin ratio |
|--|-----------------------|--------------------------|---|----------------------------|------------|--------------|------------------|--|-----------------------|
| March 2017 (19 major life insurance companies)*6 | 33,282 | 312,326 | (97) | (2,491) | 13,947 | 3,539,526 | 217,101 | 166,107 | 957.4% |
| March 2018 (19 major life insurance companies) | 35,560 | 296,636 | (87) | (1,243) | 15,053 | 3,593,642 | 229,244 | 175,028 | 959.4% |

II. <Consolidated>

1. Profit

| Company*3 | Premium and other income | Compared with the previous year | Net income attributable to shareholders | | Total assets | Compared with the previous year | Total net assets | Compared with the previous year | Consolidated solvency margin ratio | |
|-------------------|--------------------------|---------------------------------|---|---------------------------------|--------------|---------------------------------|------------------|---------------------------------|------------------------------------|---------------------------------|
| | | | | Compared with the previous year | | | | | | Compared with the previous year |
| Nippon | 60,692 | 6,471 | 2,787 | 348 | 788,095 | 44,170 | 69,782 | 558 | 996.7% | 28.7Pt |
| Japan Post*5 | 39,599 | (2,765) | 1,204 | 159 | 739,050 | (29,262) | 21,351 | 1,320 | 1189.8% | 58.0Pt |
| Dai-ichi Holdings | 53,440 | 4,594 | 2,250 | (1,388) | 559,412 | 23,382 | 37,135 | (356) | 869.7% | 31.4Pt |
| Meiji Yasuda | 30,813 | 569 | 2,295 | (354) | 421,207 | 5,772 | 39,864 | (1,373) | 1040.1% | 49.9Pt |
| Sumitomo | 26,056 | (830) | 482 | (215) | 378,114 | 17,750 | 16,457 | (110) | 915.6% | 33.9Pt |

2. Soundness

(Unit: 100 million yen)*2

(Source: Financial reports)

*1 Nippon, Dai-ichi, Meiji Yasuda, Sumitomo, Taiyo, Daido, Fukoku, Taiju, Asahi, Sony, Gibraltar, AXA, Aflac, MetLife, Tokio Marine & Nichido, Dai-ichi Frontier, Mitsui Sumitomo Primary, Prudential and Japan Post.

*2 The numbers shown in parentheses are negative figures.

*3 The 5 life insurance companies below have total assets of over 20 trillion yen as of the end of March 2019.

*4 The figures in the second line of stock companies are net income before the deduction of provisions for reserves for policyholder dividends.

*5 The figures include reinsurance assumed from Organization for Postal Savings, Postal Life Insurance and Post Office Network.

*6 In relation to the shift to a holding company structure at the beginning of the second half of 2016, the values of "Dai-ichi" are simple totals of former Dai-ichi Life for the first half and current Dai-ichi Life for the second half. (Including Dai-ichi Life Split Preparation Company)